

Interface

A Newsletter from AFTECH



Jefferson Parish First to Acquire Itanium



Jefferson Parish School Board Employees Credit Union

Jefferson Parish School Board Employees Credit Union in Harvey, Louisiana, is the first AFTECH Client – and only the second credit union in the nation – to order the new HP Integrity RX 4640 base system, with the Itanium 2 CPU and two 300 GB hard drives for system disk. Behind the purchase lies the credit union’s construction of a new operations center and its desire to have the best technology

available installed to serve its 18,000 members.

CEO Mark Rosa has recently approved a range of other investments in AFTECH-related products and services, including Advantage RD³ and Net Credit; the .Net upgrade for **aftech@net**; and IMM’s TotaleReceipt.

In This Issue...

From Terry Gillin	Page 2
Client Meetings	Page 2
Meet Ted Siuta.....	Page 3
MidAmerican News.....	Page 3
DirectSource	Page 4
Changes	Page 4

Three CUs Add AlertMe

Three AFTECH Clients – CACL Federal Credit Union and PALCO Federal Credit Union in Pennsylvania and Dutch Point Credit Union in Connecticut – have added the Fiserv AlertMe product to their roster of member services.

AlertMe™ is a credit monitoring tool designed to provide consumers with an early warning of potentially unauthorized credit activity. Members subscribe to the service, which monitors their credit bureau files daily for activities such as new accounts, address changes, or reported delinquencies.

Continued on page 4



Another Fiserv Connection



► From Terry Gillin

Another busy summer is nearing an end and many of us are beginning preparations for the start of a new school year. Can raking leaves and holiday shopping be far behind?

AFTECH has also had a busy couple of months, as evidenced in this year's Annual Release. The 2005 Annual Release delivers products such as Relationship Pricing, a product that can reward your most valued members by delivering dividend premiums or loan discounts.

Member Relationship Management provides your credit union the means to reward your employees as well as exposing your membership to products that would benefit them.

Advantage Non-member loans and an interface to Loanliner.com enable your credit union to

open a channel to potential members. These are just a few of the many features included in this year's release.

AFTECH has a head start on next "season" as well. This autumn, Online Member Enrollment; Email and Home Banking enhancements; and expanded Risk-Based Lending capabilities will be added to the Advantage product. Member Contact Management and Member Profitability modules are other potential initiatives.

Even though summer has almost ended, AFTECH continues to shine in its efforts to deliver quality products and services through all seasons.

We appreciate your business,

Terry Gillin
Terry Gillin

Client Meetings Approaching

AFTECH's fall meetings – Client Appreciation Day (September 20) and the Department Managers' Conference (September 21) -- are fast approaching.

Client Appreciation Day is a social event with AFTECH management, Client credit union management, and some partners sharing lunch, golf, touring, and a dinner at the French Creek Golf Club.

The Department Managers' Conference offers a range of work sessions aimed at security, lending,

operations, branch management, marketing and financial staff. A new feature this year is the series of Consultant's Corners, where AFTECH experts meet with individuals or small groups to discuss topics of common interest.

There are still some spots available at each meeting, so contact Dick McConnell at 610-993-8000 x523 or dick.mcconnell@aftech.fiserv.com to register.

MidAmerican launches e-form

MidAmerican Credit Union in Wichita, KS, is the first AFTECH Client to offer the Advantage e-form disclosure allowing credit union members to give on-line approval for receiving electronic rather than paper statements.

The enhancement removes staff intervention in the suppression of statement printing, and promises significant savings to the credit union in labor, printing and postage costs.

Carl Boster, MidAmerican's Manager of Computer Services, reports that completing the overall project allowed additional electronic marketing capacity and remote disaster recovery testing, as well as the print statement suppression.

MidAmerican, a \$121 million institution with



nearly 20,000 members, serves a wide range of SEGs in the Wichita area. James Holt is the CEO.



Carl Boster



Meet AFTECH:

Ted Siuta

Meet AFTECH's Lead Programmer in Professional Services, Ted Siuta. A Yonkers, New York, native and the younger of two children

(he has one brother), Ted started off as a mechanical engineering major at

Manhattan College in the Bronx, a major which changed quickly when Ted discovered his knack for computer programming. This change in majors and interests led him to transfer to Mercy College, in Dobbs Ferry, New York, where he graduated with a Computer Science degree.

After graduating from Mercy, Ted joined his high school sweetheart (later his wife) in Phoenixville, Pa., where she had moved a few years earlier to work. Ted's first job after moving was in accounting for Stroehmann's Bakery. Ted then moved to USERS. At USERS, Ted began doing conversion programming, and after 6 1/2 years got a chance to try his skills at AFTECH when a

job in the same position opened up.

So what does the Lead Programmer in Professional Services do? Ted deals a lot with AFTECH Clients. This is the aspect of the job that he most likes. The custom programming it requires means Ted is in regular discussion with the Clients to make sure the specifications they develop work the way they planned.

Ted has a lot of interests outside of AFTECH. The father of two children -- a 19 year old daughter and a 16 year old son -- Ted is the assistant coach of the Phoenixville Hockey Club Team. Whenever his wife and he can find time, both enjoy jogging and bike riding. Ted also has a knack for photography, and especially enjoys photographing New York subways, something he credits to his childhood in New York.

Besides being a self-described "fountain of useless knowledge," Ted also collects Beatles records as well as Matchbox cars and has more than 200 Beanie Babies in mint condition (he says he is more than willing to part with them!).

AFTECH Offers DirectSource

Visitors to AFTECH's Client Central site will soon see a new image: a link to Fiserv's DirectSource. DirectSource is your source for forms, marketing services, and everything from office equipment to golf shirts.

As the leading supplier of Supply-Chain Management solutions, Fiserv DirectSource sets the standard for providing Clients with a more efficient model for purchasing the products and services credit unions use everyday.

Leveraging our industry knowledge, vast buying power and state-of-the-art technology, DirectSource offers clients a compelling business proposition for decreasing waste and inefficiency. By channeling work through best-in-class partners, DirectSource

procures products and services more effectively, delivering value through a better, faster, and more cost effective business model.

Direct Source services include:

- Laser Print & Processing Services
- Full Commercial Print Resources
- Loan Coupon Program
- Secure Documents
- Office Supplies
- Print Management
- On-Line Solutions
- Business Image & Promotional Products
- ATM & Debit Card Products



Three CUs Add AlertMe

Continued from page 1

Notification of these activities gives members the opportunity to take any corrective action needed.

AlertMe offers credit union members:

- Daily monitoring of their credit bureau file
- E-mail notification of posted credit activity
- Low-cost service with automated monthly billing direct from their accounts
- Online access to credit reports
- A yearly reminder to order their free annual credit report.

- Identity theft insurance (where available).

Commenting on the AlertMe investment, PALCO CEO Tom Rachael said that "PALCO chose to offer the AlertMe product to our members because we were looking for a way to help our members fight the growing problem of identity theft, and we like the way this particular product will notify them by e-mail each time there is posted credit activity."

Seeing Changes

Notice any changes lately? Three issues back, AFTECH changed the design of this newsletter to reflect a wider change in its graphic identity program. This change unifies the design of AFTECH's advertising; trade show booth; collateral marketing material; and other graphic presentations.

In mid-August, AFTECH's redesigned web site went up. The new site not only presents the "Reliable People. Reliable Solutions." graphic identity found in AFTECH ads, it is also easier to navigate, more informative, and far easier to maintain. Take a look at our new look at www.aftech.com.



If you have any questions, concerns, or suggestions about AFTECH, or want more information, please contact:

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